

# **Banks**

India

Sector View: Attractive NIFTY-50: 21,666 January 03, 2024

## Payouts are within the regulatory thresholds

The RBI has laid out an updated framework on dividend declaration for banks and the repatriation of profits for foreign banks. The framework ties the payout ratios to net NPL ratios as compared to the earlier grid-based framework that compared capital adequacy levels and net NPL ratios. Banks have generally been conservative on payout ratios even when we look back historically, and with net NPL ratios reaching closer to historical lows, the impact of the current guideline is negligible for the sector.

### New guideline ties payout ratios to net NPL ratios

The RBI's new guideline for dividend payout ratios and profit repatriation for foreign banks is on the following lines: (1) the board should look at any divergence in asset classification, qualifications by auditors, current and projected capital adequacy ratios and long-term growth projections of the bank before dividend declaration; (2) eligibility criteria: comply with capital adequacy ratios for the preceding three financial years, including the financial year for which a dividend is declared and the net NPL ratio has to be <6%; and (3) the payout ratio would be tied to net NPL ratios, with a higher net NPL ratio leading to lower payout ratios and vice versa. These guidelines would be applicable for dividends declared from FY2024-25.

### Adapting toward the current banking system

As highlighted by the notification, these guidelines have been revised in light of the implementation of Basel III standards, introduction of the prompt corrective action (PCA) framework, and the introduction of differentiated banks where the capital requirements are different. Note that the guidelines on payout ratios were previously updated in 2003-05 and there was a need to modify them to adapt to the current banking system.

## Impact is closer to negligible based on the current policies adopted by banks

Exhibits 2 and 3 show the dividend payout ratios for banks. Exhibit 2 shows the historical payout ratios, while Exhibit 3 compares the latest net NPL ratio (2QFY24) with the payout ratio of FY2023 to provide a perspective on the potential impact of the current guideline. Historically, the payout ratios have usually been closer to 20%, which implies that the threshold net NPL ratio that is permissible is between 2 and 6%. We currently have very few banks that have net NPL ratios higher than 2% (2QFY24) and even these banks have been quite prudent in their dividend declaration. As such, we do not see any impact from the current guidelines for any of the banks. One of the reasons that the impact of the guideline is lower is because banks have been looking to grow their balance sheet ahead of their internal accruals. Hence, most banks are still in a capital consumption mode, which implies payout ratios are likely to be lower for nearly all banks. Overall, we do not see any reason for banks to change their dividend payout policies based on the current guideline.

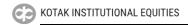
#### **Quick Numbers**

Dividends to be declared only after banks comply with capital adequacy norms for the three preceding financial years and have a net NPL ratio <6%

Payout ratios are linked to net NPL ratios as compared to the grid-based framework adopted previously.

Negligible impact for banks under coverage. A few banks that still have net NPL ratios higher than 2%

Full sector coverage on KINSITE



### The current mechanism is linked to net NPL ratio of banks

Exhibit 1: RBI's framework for banks on dividend declaration

Net NPL ratio bands	Payout ratio
0	50
0-1	40
1-2	35
2-4 4-6	25
4-6	15

Source: RBI, Kotak Institutional Equities

## Dividend payout ratio has been closer to 20% post the resumption of dividends since Covid and closer to long-term averages

Exhibit 2: Dividend payout ratios across banks, March fiscal year-ends, 2009-23 (%)

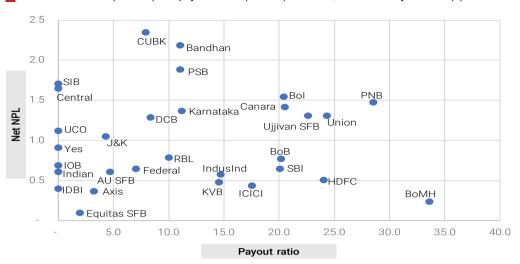
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Public banks															
ВоВ	15	18	15	14	20	20	21	_	20	_	_	_	_	20	20
Bol	14	21	15	15	22	12	19	_	_	_	_	_	_	_	20
ВоМН	17	20	29	30	20	25	19	_	_	_	_	_	_	29	34
Canara	16	14	12	15	20	22	18	_	5	_	_	_	_	21	21
Central	14	8	11	28	26	_	14	_	_	_	_	_	_	_	_
Indian	18	19	19	19	18	18	20	10	21	23	_	_	_	_	_
IoB	18	27	29	34	33	10	_	_	_	_	_	_	_	_	_
PNB	20	18	16	15	20	54	20	_	_	_	_	_	_	20	29
PSB	_	_	8	10	20	20	20	20	_	_	_	_	_	-	11
SBI	20	21	23	20	20	21	20	20	20	_	_	_	17	20	20
UCO	11	13	32	31	47	17	19	_	_	_	_	_	_	_	
Union	15	13	20	25	22	15	21	10	_	_	_	_	_	25	24
New private banks															
Axis	20	19	17	16	16	15	15	14	34	_	5	_	_	2	3
Bandhan									_	_	_	_	7	_	11
DCB	_	_	_	_	_	_	_	_	7	9	10	_	_	11	8
HDFC	19	19	20	20	20	19	20	20	19	19	19	_	_	23	24
ICICI	30	30	28	29	28	30	26	30	16	14	19	_	9	15	18
IDBI	21	21	21	19	24	14	14	_	_	_	_	_	_	_	
Indusind	30	21	16	13	15	13	12	13	13	12	14	_	_	14	15
RBL	34	33	77	10	16	27	17	17	15	14	13	15	_	5	10
Yes			17	19	22	22	20	21	17	16	15	_	_	_	_
Old private banks															
CUBK	20	20	16	15	15	16	18	16	18	3	5	_	6	10	8
FB	17	18	25	20	18	41	19	25	19	22	22	_	9	20	7
J&K	20	21	20	20	23	20	20	21	_	_	_	_	_	_	4
KVB	27	19	31	30	27	33	35	39	26	13	23	_	11	19	15
KBL	27	32	28	27	22	24	21	23	_	_	_	_	_	11	11
SIB	17	19	19	17	19	21	26	20	_	_	_	_	_	_	
Small finance bank	S														
AU SFB									_	10	11	_	_	3	5
Ujjivan SFB									_	_	_	_	_	_	23
Equitas SFB									_	_	_	_	_	_	2

Banks

Source: Company, Kotak Institutional Equities

### We do not see the current guideline to have any impact on banks with the current payout structure

Exhibit 3: Net NPL (2QFY24) and payout ratios (FY2023) for banks, March fiscal year-ends (X)



Source: Company, Kotak Institutional Equities

"Each of the analysts named below hereby certifies that, with respect to each subject company and its securities for which the analyst is responsible in this report, (1) all of the views expressed in this report accurately reflect his or her personal views about the subject companies and securities, and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report: M B Mahesh, Nischint Chawathe, Ashlesh Sonje, Abhijeet Sakhare, Varun Palacharla, Sidham Jain."

## Ratings and other definitions/identifiers

#### **Definitions of ratings**

BUY. We expect this stock to deliver more than 15% returns over the next 12 months.

ADD. We expect this stock to deliver 5-15% returns over the next 12 months.

**REDUCE.** We expect this stock to deliver -5-+5% returns over the next 12 months.

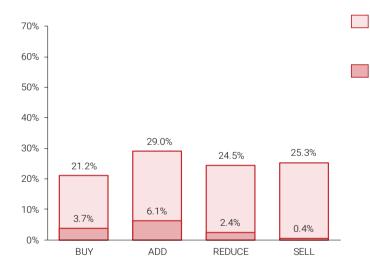
SELL. We expect this stock to deliver <-5% returns over the next 12 months.

Our Fair Value estimates are also on a 12-month horizon basis.

Our Ratings System does not take into account short-term volatility in stock prices related to movements in the market. Hence, a particular Rating may not strictly be in accordance with the Rating System at all times.

#### Distribution of ratings/investment banking relationships

Kotak Institutional Equities Research coverage universe



Percentage of companies covered by Kotak Institutional Equities, within the specified category.

Percentage of companies within each category for which Kotak Institutional Equities and or its affiliates has provided investment banking services within the previous 12 months.

\* The above categories are defined as follows: Buy = We expect this stock to deliver more than 15% returns over the next 12 months; Add = We expect this stock to deliver 5-15% returns over the next 12 months; Reduce = We expect this stock to deliver -5-+5% returns over the next 12 months; Sell = We expect this stock to deliver less than -5% returns over the next 12 months. Our target prices are also on a 12-month horizon basis. These ratings are used illustratively to comply with applicable regulations. As of 30/09/2023 Kotak Institutional Equities Investment Research had investment ratings on 245 equity securities.

Source: Kotak Institutional Equities

As of September 30, 2023

### Coverage view

The coverage view represents each analyst's overall fundamental outlook on the Sector. The coverage view will consist of one of the following designations: Attractive, Neutral, Cautious.

### Other ratings/identifiers

**NR = Not Rated.** The investment rating and fair value, if any, have been suspended temporarily. Such suspension is in compliance with applicable regulation(s) and/or Kotak Securities policies in circumstances when Kotak Securities or its affiliates is acting in an advisory capacity in a merger or strategic transaction involving this company and in certain other circumstances.

CS = Coverage Suspended. Kotak Securities has suspended coverage of this company.

NC = Not Covered. Kotak Securities does not cover this company.

RS = Rating Suspended. Kotak Securities Research has suspended the investment rating and fair value, if any, for this stock, because there is not a sufficient fundamental basis for determining an investment rating or fair value. The previous investment rating and fair value, if any, are no longer in effect for this stock and should not be relied upon.

NA = Not Available or Not Applicable. The information is not available for display or is not applicable.

NM = Not Meaningful. The information is not meaningful and is therefore excluded.

### Corporate Office

Kotak Securities Ltd. 27 BKC, Plot No. C-27, "G Block" Bandra Kurla Complex, Bandra (E) Mumbai 400 051, India Tel: +91-22-43360000

#### Overseas Affiliates

Kotak Mahindra (UK) Ltd. 8th Floor, Portsoken House 155-157 Minories, London EC3N 1LS Tel: +44-20-7977-6900

Kotak Mahindra Inc. PENN 1,1 Pennsylvania Plaza, Suite 1720, New York, NY 10119, USA Tel: +1-212-600-8858

Copyright 2024 Kotak Institutional Equities (Kotak Securities Limited). All rights reserved.

The Kotak Institutional Equities research report is solely a product of Kotak Securities Limited and may be used for general information only. The legal entity preparing this research report is not registered as a broker-dealer in the United States and, therefore, is not subject to US rules regarding the preparation of research reports and/or the independence of research analysts.

- 1. Note that the research analysts contributing to this report are residents outside the United States and are not associates, employees, registered or qualified as research analysts with FINRA or a US-regulated broker dealer; and 2. Such research analysts may not be associated persons of Kotak Mahindra Inc. and therefore, may not be subject to FINRA Rule 2241 restrictions on communications with a subject company, public appearances and trading securities held
- by a research analyst.
- S. Kotak Mahindra Inc. does not accept or receive any compensation of any kind directly from US institutional investors for the dissemination of the Kotak Securities Limited research reports. However, Kotak Securities Limited has entered into an agreement with Kotak Mahindra Inc. which includes payment for sourcing new major US institutional investors and service existing clients based out of the US.

  4. In the United States, this research report is available solely for distribution to major US institutional investors, as defined in Rule 15a 6 under the Securities Exchange Act of 1934. This research report is distributed in the United States by Kotak Mahindra Inc., a US-registered broker-dealer, accepts responsibility for this research report and its dissemination in the United States.
- 5. This Kotak Securities Limited research report is not intended for any other persons in the United States. All major US institutional investors or persons outside the United States, having received this Kotak Securities Limited research report shall neither distribute the original nor a copy to any other person in the United States. Any US recipient of the research who wishes to effect a transaction in any security covered by the report should do so with or through Kotak Mahindra Inc. Please contact a US-registered representative; Vinay Goenka, Kotak Mahindra Inc., PENN 1,1 Pennsylvania Plaza, Suite 1720, New York, NY 10119, Direct +1 212 600 8858, vinay goenka@kotak.com.
- 6. This document does not constitute an offer of, or an invitation by or on behalf of Kotak Securities Limited or its affiliates or any other company to any person, to buy or sell any security. The information contained herein has been obtained from published information and other sources, which Kotak Securities Limited or its affiliates consider to be reliable. None of Kotak Securities Limited accepts any liability or responsibility whatsoever for the accuracy or completeness of any such information. All estimates, expressions of opinion and other subjective judgments contained herein are made as of the date of this document. Emerging securities markets may be subject to risks significantly higher than more established markets. In particular, the political and economic environment, company practices and market prices and volumes may be subject to significant variations. The ability to assess such risks may also be limited due to significantly lower information quantity and quality. By accepting this document, you agree to be bound by all the foregoing provisions.

lower information quantity and quality. By accepting this document, you agree to be bound by all the foregoing provisions.

This report is distributed in Singapore by Kotak Mahindra (UK) Limited (Singapore Branch) to institutional investors, accredited investors or expert investors only as defined under the Securities and Futures Act. Recipients of this analysis/report. Kotak Mahindra (UK) Limited (Singapore Branch) is regulated by the Monetary Authority of Singapore.

Kotak Securities Limited and its affiliates are a full-service, integrated investment banking, investment management, brokerage and financing group. We along with our affiliates are leading underwriter of securities and participants in virtually all securities trading markets in India. We and our affiliates have investment banking and other business relationships with a significant percentage of the companies covered by our Investment Beakerach Department. Our research professionals provide important input into our investment banking and other business selection processes. Investors should assume that Kotak Securities Limited and/or its affiliates are seaking or will seek investment banking or other business from the company or companies that are the subject of this material. Our research professionals are paid in part based on the profitability of Kotak Securities Limited, which includes earnings from investment banking and other businesses. Kotak Securities Limited generally prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover. Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

In reviewing these materials, you should be aware that any or

In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein.

or companies that are the subject of this material is provided herein.

This material should not be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. We are not soliciting any action based on this material. It is for the general information of clients of Kotak Securities Limited. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice. The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur. Kotak Securities Limited does not provide tax advise to its clients, and all investors are strongly advised to consult with their tax advisers regarding any potential investment. Certain transactions – including those involving futures, options, and other derivatives as well as non-investment-grade securities – give rise to substantial risk and are not suitable for all investors. The material is based on information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied on as such. Opinions expressed are our current opinions as of the date appearing on this material only. We endeavor to update on a reasonable basis the information discussed in this material, but regulatory, compliance, or other reasons may prevent us from doing so. We and our affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this material, may from time to time have "long" or "short" positions in, act as p

Kotak Securities Limited established in 1994, is a subsidiary of Kotak Mahindra Bank Limited.

Kotak Securities Limited is a corporate trading and clearing member of BSE Limited (BSE), National Stock Exchange of India Limited (NSE), Metropolitan Stock Exchange of India Limited (MSE), National Commodity and Derivatives Exchange (NCDEX) and Multi Commodity Exchange (MCX). Our businesses include stock broking, services rendered in connection with distribution of primary market issues and financial products like mutual funds and fixed deposits, depository services and portfolio management.

Notak Securities Limited is also a Depository Participant with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL). Kotak Securities Limited is also registered with Insurance Regulatory and Development Authority and having composite license acts as Corporate Agent of Kotak Mahindra Life Insurance Company Limited and Kotak Mahindra General Insurance Company Limited and is also a Mutual Fund Advisor registered with Association of Mutual Funds in India (AMFI). Kotak Securities Limited is registered as a Research Analyst under SEBI (Research Analyst) Regulations, 2014.

We hereby declare that our activities were neither suspended nor we have defaulted with any stock exchange authority with whom we are registered in last five years. However, SEBI, Exchanges and Depositories have conducted the routine inspection and based on their observations have issued advise letters or levied minor penalty on KSL for certain operational deviations. We have not been debarred from doing business by any stock exchange/SEBI or any other authorities, nor has our certificate of registration been cancelled by SEBI at any point of time.

We offer our research services to primarily institutional investors and their employees, directors, fund managers, advisors who are registered with us. Details of Associates are available on website, i.e. www.kotak.com and https://www.kotak.com/en/investor-relations/governance/subsidiaries.html.

Research Analyst has served as an officer, director or employee of subject company(ies): No.

We or our associates may have received compensation from the subject company(ies) in the past 12 months.

We or our associates have managed or co-managed public offering of securities for the subject company(ies) or acted as a market maker in the financial instruments of the subject company/company (ies) discussed herein in the past 12 months. YES. Visit our website for more details https://kie.kotak.com.

We or our associates may have received compensation for investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months. We or our associates may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company(ies) in the past 12 months. We or our associates may have received compensation or other benefits from the subject company(jes) or third party in connection with the research report.

Our associates may have financial interest in the subject company(ies)

Research Analyst or his/her relative's financial interest in the subject company(ies): No

Kotak Securities Limited has financial interest in the subject company(ies) at the end of the week immediately preceding the date of publication of Research Report: YES. Nature of Financial interest: Holding equity shares or derivatives of the subject company.

Our associates may have actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report.

Research Analyst or his/her relatives have actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No. Kotak Securities Limited has actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of Research Report: No

Subject company(ies) may have been client during twelve months preceding the date of distribution of the research report.

A graph of daily closing prices of securities is available at https://www.moneycontrol.com/india/stockpricequote/ and http://economictimes.indiatimes.com/markets/stocks/stock-quotes. (Choose a company from the list on the browser and select the "three years" icon in the price chart).

First Cut notes published on this site are for information purposes only. They represent early notations and responses by analysts to recent events. Data in the notes may not have been verified by us and investors should not act upon any data or views in these notes. Most First Cut notes, but not necessarily all, will be followed by final research reports on the subject.

There could be variance between the First Cut note and the final research note on any subject, in which case the contents of the final research note would prevail. We accept no liability of the First Cut Notes. Analyst Certification

The analyst(s) authoring this research report hereby certifies that the views expressed in this research report accurately reflect such research analyst's personal views about the subject securities and issuers and that no part of his or her compensation was, is, or will be directly or indirectly related to the specific recommendations or views contained in the research report.

This report or any portion hereof may not be reprinted, sold or redistributed without the written consent of Firm. Firm Research is disseminated and available primarily electronically, and, in some cases, in printed form.

Additional information on recommended securities is available on request.

Our research should not be considered as an advertisement or advice, professional or otherwise. The investor is requested to take into consideration all the risk factors including their financial condition, suitability to risk return profile and the like and take professional advice before investing.

Investments in securities market are subject to market risks. Read all the related documents carefully before investing. Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Derivatives are a sophisticated investment device. The investor is requested to take into consideration all the risk factors before actually trading in derivative contracts. Compliance Officer Details: Mr. Hiren Thakkar. Call: 022 - 4285 8484, or Email: ks.compliance@kotak.com.

Kotak Securities Limited. Registered Office: 27 BKC, C 27, G Block, Bandra Kurla Complex, Bandra (E), Mumbai 400051. CIN: U99999MH1994PLC134051, Telephone No.: +22 43360000, Fax No.: +22 67132430. Website: www.kotak.com / www.kotaksecurities.com. Correspondence Address: Infinity IT Park, Bldg. No 21, Opp. Film City Road, A K Vaidya Marg, Malad (East), Mumbai 400097. Telephone No. 42856825. SEBI Registration No: INZ000200137(Member of NSE, BSE, MSE, MCX & NCDEX), AMFI ARN 0164, PMS INP000000258 and Research Analyst INH000000586. NSDL/CDSL: IN-DP-629-2021. Compliance Officer Details: Mr. Hiren Thakkar. Call: 022 - 4285 8484, or Email: ks\_compliance@kotak.com

Details of	Contact Person	Address	Contact No.	Email ID
Customer Care/ Complaints	Mr. Ritesh Shah	Kotak Towers, 8th Floor, Building No.21, Infinity	18002099393	ks.escalation@kotak.com
Head of Customer Care	Mr. Tabrez Anwar	Park, Off Western Express Highway, Malad (East),	022-42858208	ks.servicehead@kotak.com
Compliance Officer	Mr. Hiren Thakkar	Mumbai, Maharashtra - 400097	022-42858484	ks.compliance@kotak.com
CEO	Mr. Jaideep Hansraj		022-42858301	ceo.ks@kotak.com

In absence of response/complaint not addressed to your satisfaction, you may lodge a complaint with SEBI at SEBI, NSE, BSE, Investor Service Center | NCDEX, MCX. Please quote your Service Ticket/Complaint Ref No. while raising your complaint at SEBI SCORES/Exchange portal. Kindly refer https://www.kotaksed